The European Football Agents Association
Workshop

Thursday 26th April 2012
10.00 – 15.00

YUST Offices
MOSCOW,
43 Sivtsev Vrazhek Lane
Moscow, Russia
119002

Event Format

10.00 Doors Open

10.15 Mikhail Prokopets (YUST Law Firm, Moscow) - Opening

10:45 Roberto Branco Martins (EFAA) - Regulation of Agents in the European Union, Status and Developments

11:15 Mikhail Prokopets (YUST Law Firm, Moscow) - the review of the new FIFA DRC, CAS and NDRC practice of the disputes between Russian clubs and players.

11:45 Break

12:15 Stiven Talboys (AON) Alexey Vladimirskiy (AON Moscow) -- Just How Professional Are You? - "risk management solutions for you and your clients"

12.45 Yuri Zaitsev (Organizing committee 2018) – Regulation of the football agents in Russia

13.15 Fabio Selli (BSI) -- Tradition, dedication, protection: key words for an international VIP talent.

13.45 Question and Answer Session

14.15 Event Finish & Refreshments

18.00 Close

Point of Contact

Mikhail Prokopets (YUST LAW FIRM) prokopets@yust.ru +7 903 747 04 93

Event is by invitation only
Limited spaces apply

PARTICIPANTS AND GUESTS

1. **Roberto Branco Martins** – EFAA Managing Director
2. **Mikhail Prokopets** – Head of the sportslaw practice, senior lawyer YUST lawfirm (Moscow)
3. **Yuri Zaitsev** – deputy of the head of the legal department of the Organizing committee Russia 2018, the member of the player's status committee of the Russian football union, the member of the agent's committee of the Football union of Russia
4. **Stiven Talboys** – Director of the sport recreation& entertainment department, AON London.
5. **Alexey Vladimirsky** – Director of the sport recreation& entertainment department, AON Russia.
6. **Fabio Selli** – the head of the department of the projects&manajments support of the BSI bank (Switzerland).

SPECIAL GUESTS:

1. Jan van Baal – football agent (Netherland)
2. **Georgi Gradev** – UEFA match agent, sports lawyer (Bulgaria).
3. **Denis Rogachev** – Adviser of the President of the Russian football union, Legal adviser of the Minister of Sport of the Russian Federation

The seminar will focus on the legal regulation of the football agent's sphere, as throughout the world and in Russia. Lecturers will pay attention to the most problematic aspects of football agent's activities, in particular to discuss the reform of the FIFA agent activity, the practice of FIFA and CAS in cases related to agents. It is also the leading European experts in the field of maintenance of the agency will make recommendations related to risk assessment and avoidance of adverse effects for its customers

As participants in the seminar will bring together leading sports lawyers and agents of Russia, representatives of football clubs and the RFU.

We invite you to participate in the seminar as a listener.

Please indicate your participation **no later than 7 days** before the event by e-mail or phone numbers listed in this invitation

The European Football Agents Association

About The European Football Agents Association

The European Football Agents Association (EFAA) was established in 2007 and was founded by members who represent the national agent associations of the Netherlands, Portugal, Spain, Italy, England, France and Germany.

The EFAA has continued to expand and now includes European nations Sweden, Denmark, Croatia and Switzerland. Due to the growing impact of the EFAA on the institutional side of football and an increased interest in the EFAA's activities, the EFAA has been contacted by national agent associations from Japan, Argentina (including agents from other Mercosul countries), Australia and Brazil. These countries have now become members of the EFAA. Additionally, countries such as the United Arab Emirates, Russia, Turkey and Poland are in the process of establishing an agent association(s) and becoming a member of the EFAA.

Within the EFAA's network of connected associations, the EFAA gathers over a 1000 professionally organised players' agents.

The European Football Agents Association's Aims

The EFAA has been formed to maintain, and introduce a high standard of professionalism, clarity and regulatory control in the profession of players' agents within the football family. The EFAA have a good working relationship with many football stakeholders such as FIFA, the European Professional Football Leagues (EPFL), the European Club Association (ECA) and many national associations and leagues.

FIFA intends to introduce new rules and regulations somewhere in 2012. The EFAA is consulted by FIFA about the future regulation of players' agents in the event that the current regulatory framework would disappear. The EFAA has chosen the strategy of entering into talks with FIFA. These talks will be spread over 2011 and the beginning of 2012. In the meantime the EFAA will focus on harvesting its good relationships with the leagues and the clubs. There is already an agreement to discuss with these parties how the regulation of agents within the framework of Europe should look like.

In summary, the EFAA is fundamental to the future regulation of football agents. In the case that self-regulation becomes effective, the EFAA is the only organisation that is able to gather and bind the agents. Within a timeframe of 3 years the new method of regulating agents should come into effect

Nature of the EFAA Membership

EFAA's members can only be national agent associations. In the case that a country does not have an association yet, the EFAA assists in the creation of one. This fact expands the circle of influence of EFAA to a global reach.

The EFAA is comprised by all of the current European Football Agents Associations, which represent the football agents in the individual countries. Through the individual members, the EFAA represents more then 60% of the professional football players playing their trade in Europe.

To Conclude

The EFAA is a trademark for professional agents. The EFAA's trademark currently is the source for separating "the good from the bad". In the event that FIFA decides to take away the licenses it is only the brand that illustrates professionalism among agents.